

Sheboygan Memorial/Valley View Med. Ctr.  
2629 North 7th Street  
Sheboygan, WI 53083  
(920) 457-5033

Type: GMS  
Control: Other Not for Profit  
Fiscal Year: 01/01/02 to 12/31/02

County: Sheboygan  
Analysis Area: Northeastern (4)  
Volume Group: 6

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area <sup>4</sup>		Volume Group <sup>6</sup>		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	46.9%	57.4%	0.82	54.6%	0.86	58.9%	0.80	43.7%	1.07
Obstetrics	26.7%	39.6%	0.67	32.9%	0.81	37.0%	0.72	26.5%	1.01
Pediatrics	. %	48.0%	.	26.5%	.	71.9%	.	. %	.
Total hospital	45.5%	55.9%	0.81	49.4%	0.92	54.5%	0.83	42.9%	1.06
Average Census (Patients)									
Adult medical-surgical	33.8	30.4	1.11	30.9	1.09	46.2	0.73	31.0	1.09
Obstetrics	6.9	3.9	1.80	3.8	1.80	7.1	0.97	6.9	1.01
Pediatrics	0.0	1.8	0.00	1.3	0.00	7.0	0.00	0.0	.
Total hospital	73.7	55.4	1.33	50.6	1.45	95.6	0.77	69.1	1.07
Average Length of Stay (Days)									
Adult medical-surgical	3.5	3.9	0.88	3.7	0.94	3.9	0.89	3.4	1.02
Obstetrics	2.3	2.4	0.94	2.3	1.00	2.5	0.92	2.2	1.03
Pediatrics	.	2.4	.	2.7	.	2.4	.	.	.
Total hospital	3.7	4.3	0.84	4.0	0.92	4.2	0.87	3.6	1.02
Surgical Operations									
Inpatient	2,237	1,424	1.57	1,615	1.39	2,628	0.85	2,174	1.03
Outpatient	7,989	3,187	2.51	4,009	1.99	6,440	1.24	7,478	1.07
Inpatient as % of all surgeries	21.9%	30.9%	0.71	28.7%	0.76	29.0%	0.75	22.5%	0.97
Outpatient Visits									
Non-emergency visits	25,146	75,046	0.34	70,218	0.36	146,359	0.17	25,964	0.97
Emergency visits	18,453	14,086	1.31	18,906	0.98	23,160	0.80	18,096	1.02
Full-time Equivalents (FTEs)									
Administrators	2.0	14.8	0.13	16.9	0.12	27.8	0.07	2.0	1.00
Nurses, licensed	227.2	160.1	1.42	185.2	1.23	263.7	0.86	195.7	1.16
Ancillary nursing personnel	117.2	54.3	2.16	57.9	2.02	97.2	1.21	105.5	1.11
All other personnel	559.9	384.2	1.46	435.3	1.29	661.5	0.85	533.6	1.05
Total FTEs	906.3	613.5	1.48	695.3	1.30	1050.2	0.86	836.7	1.08
FTEs per 100 Patient Census (Adjusted)									
Administrators	1.5	14.6	0.11	16.3	0.09	15.4	0.10	1.7	0.93
Nurses, licensed	174.7	157.9	1.11	178.8	0.98	146.0	1.20	161.9	1.08
Ancillary nursing personnel	90.2	53.6	1.68	55.9	1.61	53.8	1.68	87.2	1.03
All other personnel	430.7	378.9	1.14	420.3	1.02	366.2	1.18	441.3	0.98
Total FTEs	697.1	605.0	1.15	671.4	1.04	581.4	1.20	692.0	1.01

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	162	Health maintenance		Beds set up and staffed	10	Bassinets	22
Discharges	7,350	organization (HMO)	Yes	Discharges	18	Total births	1,124
Inpatient days	26,884	Preferred Provider		Inpatient days	113	Newborn days	2,512
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 12/31/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
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General Medical-Surgical:							
Adult medical-surgical, acute	2	72	3,560	12,326	46.9%	33.8	3.5
Orthopedic	1	20	1,126	3,800	52.1%	10.4	3.4
Rehab. and physical medicine	2	0	0	0	. %	0.0	.
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	5	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	2	0	0	0	. %	0.0	.
Obstetrics	1	26	1,119	2,531	26.7%	6.9	2.3
Psychiatric	1	33	1,277	7,082	58.8%	19.4	5.5
Alcoholism/chemical dependency	2	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	4	0	0	0	. %	0.0	.
Burn care	4	0	0	0	. %	0.0	.
Mixed intensive care	1	11	223	1,145	28.5%	3.1	5.1
Step-down (special care)	5	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	5	0	0	0	. %	0.0	.
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	5	0	0	0	. %	0.0	.
Other inpatient	5	0	0	0	. %	0.0	.
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Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
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Administrators/asst. administrators	2	0	2.0	Radiological services personnel	9	4	10.1
Physicians and dentists	0	0	0.0	Occupational therapists	4	3	5.5
Medical and dental residents	0	0	0.0	Occupational therapy assistants/aides	1	2	2.0
Registered nurses	79	165	212.7	Physical therapists	3	5	5.0
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	2	1	2.8
Licensed practical nurses	8	9	14.4	Recreational therapists	0	0	0.0
Ancillary nursing personnel	53	113	117.2	Psychologists	0	0	0.0
Physician assistants	0	0	0.0	Social workers	6	2	7.1
Nurse Practitioners	0	0	0.0	All other health professionals	154	62	196.4
Medical records personnel	5	4	7.1	All other personnel	173	147	269.1
Pharmacy personnel	15	0	15.0	-----			
Clinical laboratory personnel	27	33	39.7	TOTAL	541	550	906.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$119,270,880	Cash and cash equivalents	\$53,497,596	Current liabilities	\$19,102,546
Less deductions	53,292,660	Net Patient receivables	8,988,419	Long-term debt	20,965,085
Net patient revenue	65,978,220	Other receivables	39,986	Other liabilities	28,151,124
Plus other revenue	6,258,282	Land, bldgs and equip: Net	28,210,705	Subtotal	75,511,248
Total revenue	72,236,502	Other assets	6,787,848		
Less expenses	69,521,099			Unrestricted fund balance	22,013,306
Nonoperating gains/losses	-962,874	Total Assets	\$97,524,554	Total liabilities & fund balance	\$97,524,554
Net Income	\$1,752,529			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 4		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$43,651,476]	36.6%	41.7%	0.88	41.5%	0.88	38.9%	0.94	36.6%	1.00
Medical Assistance [ \$6,268,814]	5.3%	9.0%	0.58	6.6%	0.80	9.9%	0.53	3.6%	1.45
Commercial [ \$63,181,891]	53.0%	43.2%	1.23	46.8%	1.13	46.4%	1.14	54.8%	0.97
All other [ \$6,168,699]	5.2%	6.1%	0.85	5.2%	1.00	4.7%	1.10	5.0%	1.03
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$25,803,632]	21.6%	23.7%	0.91	22.7%	0.95	23.7%	0.91	22.1%	0.98
Medical Assistance [ \$4,523,961]	3.8%	6.0%	0.64	4.0%	0.95	6.5%	0.58	2.7%	1.39
Commercial [ \$17,968,357]	15.1%	9.4%	1.60	7.1%	2.12	11.7%	1.29	14.0%	1.07
Charity care [ \$1,819,220]	1.5%	1.2%	1.26	1.6%	0.97	0.9%	1.64	1.4%	1.11
All other [ \$3,177,490]	2.7%	1.4%	1.88	1.0%	2.54	1.4%	1.90	2.2%	1.22
Total deductions [ \$53,292,660]	44.7%	41.7%	1.07	36.5%	1.23	44.2%	1.01	42.4%	1.05
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	8.7%	5.1%	1.70	3.7%	2.32	8.1%	1.07	9.3%	0.93
Net gains/losses as % of net income	-54.9%	5.3%	-10.4	4.7%	-12	7.0%	-7.88	-87.2%	0.63
Expenses as % of Total Expenses									
Salary/fringe benefit[ \$38,050,214]	54.7%	47.8%	1.15	54.2%	1.01	46.6%	1.18	55.9%	0.98
Supplies and services[ \$21,843,661]	31.4%	40.5%	0.78	32.5%	0.97	41.6%	0.76	31.2%	1.01
Capital component [ \$7,357,694]	10.6%	8.7%	1.22	10.6%	1.00	8.7%	1.21	9.2%	1.15
Bad debt [ \$2,269,530]	3.3%	3.0%	1.09	2.7%	1.22	3.1%	1.05	3.8%	0.86
Fiscal Statistics									
Operating margin	3.8%	6.1%	0.62	1.4%	2.66	7.1%	0.53	11.4%	0.33
Total hospital profit margin	2.5%	6.4%	0.39	1.5%	1.66	7.6%	0.33	6.4%	0.38
Return on equity	8.0%	10.0%	0.80	2.2%	3.68	11.1%	0.72	19.0%	0.42
Current ratio	3.3	2.5	1.32	2.6	1.28	2.3	1.44	3.8	0.88
Days in net patient accounts receivable	49.7	57.8	0.86	66.2	0.75	66.1	0.75	.	.
Average payment period	106.3	52.6	2.02	54.2	1.96	53.9	1.97	98.3	1.08
Equity financing	22.6%	56.2%	0.40	51.8%	0.44	60.2%	0.37	23.3%	0.97
Long-term debt to equity ratio	1.0	0.5	2.01	0.5	1.77	0.4	2.44	1.0	0.95
Times interest earned	1.6	5.0	0.33	1.6	1.05	5.8	0.28	4.5	0.36
Total asset turnover	0.7	0.9	0.84	0.8	0.98	0.9	0.84	0.7	1.02
Average age of plant: years	14.6	9.5	1.53	7.9	1.84	9.8	1.48	13.2	1.10
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	8.5%	.
Output gross rev (% of total gross pt. rev)	43.1%	44.1%	0.98	50.8%	0.85	46.2%	0.93	42.8%	1.01
Net Revenue Statistics									
Inpatient net revenue per discharge	\$4,998	\$7,870	0.64	\$6,864	0.73	\$7,095	0.70	\$4,719	1.06
Inpatient net revenue per day	\$1,360	\$1,834	0.74	\$1,717	0.79	\$1,690	0.80	\$1,314	1.03
Outpatient net rev per visit	\$671	\$343	1.96	\$393	1.71	\$316	2.13	\$640	1.05